**Kraljic Vendor Segmentation Matrix**

1. **LEVERAGE**
   - Abundant Source of Products or Services
   - Take Advantage of Purchasing Power

2. **STRATEGIC**
   - Essential Products or Services
   - Ensure Availability Via Domestic or Global Sources

3. **NON-CRITICAL**
   - Low Value Product or Services
   - Decentralize Sources

4. **BOTTLENECK**
   - Essential Products or Services with Limited Sources
   - Maintain Current Relationships and Develop New Supply to Ensure Delivery
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