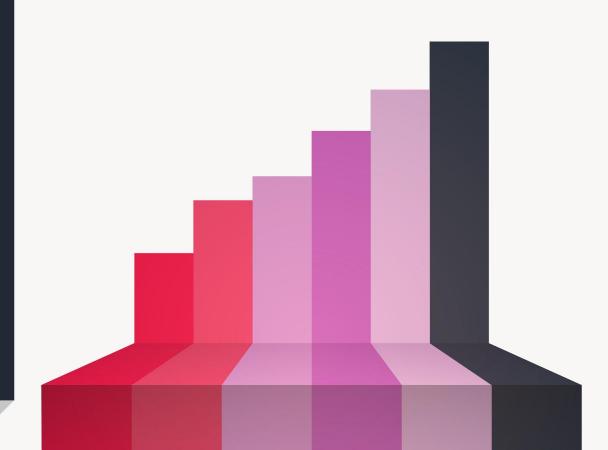




## The Only Two Formulas You Need To Know

Lance Merkin and Elektra Helde

Smartsheet October 1, 2020



#### Hi there!



**Elektra Helde**Sr. Product Marketing Manager,
Smartsheet



Lance Merkin Lead Sr. Customer Success Manager, Smartsheet

#### Legal

Certain information set forth in this presentation may be "forward-looking information." Except for statements of historical fact, information contained herein may constitute forward-looking statements. Forward-looking statements are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, many of which are and will be described in Smartsheet's fillings with the US Securities and Exchange Commission, and these risks and uncertainties may cause actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. Although forward-looking statements contained herein are based upon what Smartsheet management believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Smartsheet undertakes no obligation to update forward-looking statements except as required by law.

Smartsheet is a registered trademark of Smartsheet Inc. The names and logos of actual companies and products used in this presentation are the trademarks of their respective owners and no endorsement or affiliation is implied by their use.



# Learning objectives

#### 1. Learn how to use VLOOKUP formula

#### 2. Learn how to use Index/Match formula

- What does Match do?
- What does Index do?
- What happens when you put them together?

#### 3. Learn when to use which formula

- How do you decide which formula to use?
  - Vlookup is easier to build
  - Index/Match is harder to break
  - Index/Match can also be used for horizontal lookups



### The problem

"How our customers use Smartsheet informs everything we do: from our templates, to our product roadmap, to our training offerings. The customer success team tracks time spent researching customer use cases by individual team member. I need to report on how many hours have been spent per global office."

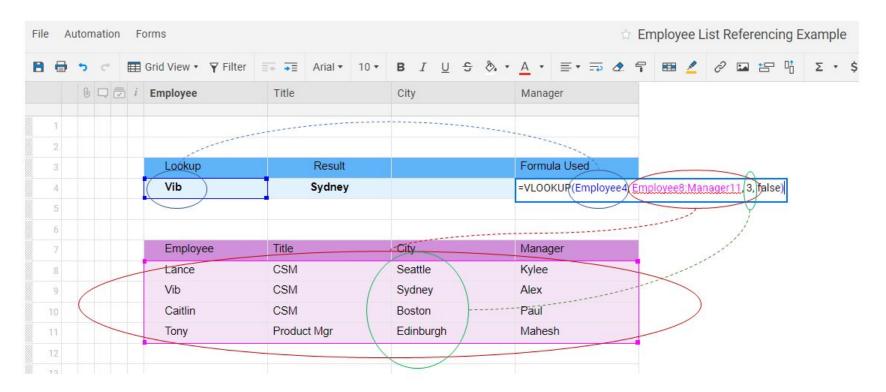
— Lance Merkin



#### **Demo**

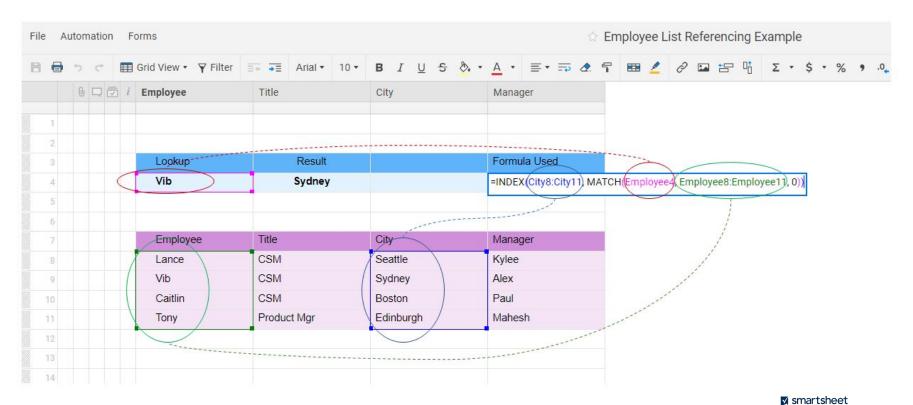


#### **VLOOKUP**





#### Index & Match





### In closing

- 1. VLOOKUP is great for quickly putting together a reference formula.
- 2. The Index/Match function is a hardier combination better suited for a long term solution



## **Additional** resources

1. ENGAGE Brain Boost: Formulas

2. Learning Center: Formula basics

3. Smartsheet Community: <u>Formulas</u> and <u>Functions</u>



## Thank you



Martsheet
ENGAGE2