**ELEVATOR PITCH TEMPLATE
FOR STUDENTS**

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| PROMPTS | EXAMPLE RESPONSES | YOUR RESPONSES |
| Who are you?*List your name, year in school, and other key details. Hook your listener.* | Hi, my name is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, and I am a \_\_\_\_\_\_\_\_\_\_\_\_\_ (*year*) at \_\_\_\_\_\_\_\_\_\_\_\_ (*school name*). I study \_\_\_\_\_\_\_\_\_\_\_\_\_ (*major*). |  |
| What is your goal?*Share your career goals or academic plan. Name any relevant experience.* | I want to pursue a career in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (field) and have been \_\_\_\_\_\_\_\_\_\_\_\_\_ (*academic/work experience*) to prepare. |  |
| What is your call to action?*Suggest next steps. Ask for a follow-up meeting.* | I would love the chance to \_\_\_\_\_\_\_\_\_\_\_\_\_ (*intern/volunteer/work*) at your organization. May I \_\_\_\_\_\_\_\_\_\_\_\_\_ (*call/email*) you to schedule a time to discuss? |  |
| Write your complete elevator pitch here: |
| Additional notes / comments: |

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