SEGMENTED CUSTOMER PROFILE EXAMPLE

	Customer Type 1	Customer Type 2	Customer Type 3
CUSTOMER DESCRIPTION	Brief Customer Description	Brief Customer Description	Brief Customer Description
DEMOGRAPHICS	 Age Income Gender Occupation Location Family Size 	 Age Income Gender Occupation Location Family Size 	 Age Income Gender Occupation Location Family Size
INTERESTS / VALUES	 Lifestyle Brand Preferences Price Sensitivity Liberal/Conservative Information Sources 	 Lifestyle Brand Preferences Price Sensitivity Liberal/Conservative Information Sources 	 Lifestyle Brand Preferences Price Sensitivity Liberal/Conservative Information Sources
BEHAVIORS	 Social Media Usage Where They Shop Memberships Impulsiveness 	 Social Media Usage Where They Shop Memberships Impulsiveness 	 Social Media Usage Where They Shop Memberships Impulsiveness
MARKETING CHANNELS	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3

SEGMENTED CUSTOMER PROFILE

CUSTOMER DESCRIPTION		
DEMOGRAPHICS		
INTERESTS / VALUES		
BEHAVIORS		
Marketing Channels		

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