## **SEGMENTED CUSTOMER PROFILE**

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<b>CUSTOMER</b> DESCRIPTION		
DEMOGRAPHICS		
INTERESTS / VALUES		
BEHAVIORS		
MARKETING CHANNELS		

## SEGMENTED CUSTOMER PROFILE – EXAMPLE

	Customer Type 1	Customer Type 2	Customer Type 3
<b>CUSTOMER</b> DESCRIPTION	Brief Customer Description	Brief Customer Description	Brief Customer Description
DEMOGRAPHICS	<ul> <li>Age</li> <li>Income</li> <li>Gender</li> <li>Occupation</li> <li>Location</li> <li>Family Size</li> </ul>	<ul> <li>Age</li> <li>Income</li> <li>Gender</li> <li>Occupation</li> <li>Location</li> <li>Family Size</li> </ul>	<ul> <li>Age</li> <li>Income</li> <li>Gender</li> <li>Occupation</li> <li>Location</li> <li>Family Size</li> </ul>
INTERESTS / VALUES	<ul> <li>Lifestyle</li> <li>Brand Preferences</li> <li>Price Sensitivity</li> <li>Liberal/Conservative</li> <li>Information Sources</li> </ul>	<ul> <li>Lifestyle</li> <li>Brand Preferences</li> <li>Price Sensitivity</li> <li>Liberal/Conservative</li> <li>Information Sources</li> </ul>	<ul> <li>Lifestyle</li> <li>Brand Preferences</li> <li>Price Sensitivity</li> <li>Liberal/Conservative</li> <li>Information Sources</li> </ul>
BEHAVIORS	<ul> <li>Social Media Usage</li> <li>Where They Shop</li> <li>Memberships</li> <li>Impulsiveness</li> </ul>	<ul> <li>Social Media Usage</li> <li>Where They Shop</li> <li>Memberships</li> <li>Impulsiveness</li> </ul>	<ul> <li>Social Media Usage</li> <li>Where They Shop</li> <li>Memberships</li> <li>Impulsiveness</li> </ul>
MARKETING CHANNELS	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3	Best Ways to Reach Customer: • Channel 1 • Channel 2 • Channel 3

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