

AI Readiness & Design Workshop

Transform your business process with AI workflows you can rely on. From curiosity to confidence. From design to delivery — fast.

2-Day Engagement



Most organizations are exploring AI — few are executing. That gap is where value gets lost, momentum stalls, and competitors pull ahead. AI bolted onto a broken process doesn't just underperform — it creates breakage that's costly to fix. **The AI Readiness & Design Workshop is built for organizations ready to move beyond exploration: designing one AI-native solution, with expert guidance, in two days.**

Inside the Two Day Workshop

Day 1 - Diagnostic

Understand your process before we change it

- Stakeholder alignment — who owns the process and what success looks like
- Current-state process mapping — where workflows, where it stalls
- Solution architecture review — your Smartsheet setup, annotated for AI readiness
- Data quality snapshot — what AI can act on today vs. what needs structuring
- Smartsheet AI roadmap walkthrough — what's available now, what's coming
- First-pass AI opportunity mapping — where AI creates the most leverage

Day 2 — Solution Design

Design the future-state workflow with AI inside it

- Deep capability-to-workflow mapping — specific AI features to specific steps
- Future-state workflow design — AI integrated, not added on top
- Phased AI adoption roadmap — quick wins, near-term & directional builds
- Value mapping & KPI definition — metrics tied to executive outcomes
- Governance validation — lightweight confirm of roadmap prerequisites
- Follow-on SOW scoping — what gets built next and how

Workshop Benefits

Eliminate the guesswork: Expert guidance evaluates how to improve your process with Smartsheet AI — with a clear strategy from day one.

Reduce risk and costly rework: Start implementation with a validated blueprint. Visualize your AI solution before committing to full implementation.

Build organizational confidence in AI: Teams leave knowing exactly how Smartsheet AI works for their process, driving long-term adoption.

Is this Workshop right for your organization?

You have a Smartsheet solution, AI not yet integrated: You know the opportunity is there — you just need the design to unlock it.

You have a new business process ready to deploy in Smartsheet and want to build it AI-native from the start

Need to build a business case for AI: Leave with a value map, KPIs, and executive-ready materials. Get expert validation before committing to full implementation.

What you leave with

Existing Customers: Get clarity and alignment around an AI opportunity you already have but haven't acted on.

Greenfield Customers: Get a forward-looking AI-native design with enough specificity to build with confidence.

This workshop is a step, not a destination

Before AI Enablement For teams just getting started. Explore what's possible, find the right process & build alignment.	This Engagement AI Readiness & Design Workshop Two days. One business process taken from current state to a validated, AI-powered future state blueprint — with a phased roadmap and plan ready to execute	After Implementation Deploy the blueprint. AI designed in the Workshop gets built into the critical business processes that matter most — with confidence that the foundation is right.	Scale Expand & Orchestrate With a proven foundation in place, expanding AI across additional processes happens dramatically faster — because the design patterns, governance, and architecture are already established.
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Why work with Smartsheet Professional Services?

- ✓ Every AI capability claim is validated against the actual product roadmap — not estimated
- ✓ Proximity to the product roadmap — informed on what's available now vs. coming soon
- ✓ 140+ consultants · NA, EMEA, APAC coverage
- ✓ Protecting your data is our top priority. Our careful handling of your data is fundamental to every process at every layer.

Meet your delivery team.

YOU'RE IN GOOD HANDS

Engagement Lead

Owns the client relationship, plan, pace, and sign-off. Primary point of contact.

Forward Deployed Engineer

Handles complex technical configuration and PoC builds. Turns roadmap to execution.

Applied AI Consultant

Drives diagnostic and design. Leads process mapping and architecture review.

Customer Outcomes Strategist

Owns value mapping and KPI definition. Connects AI to executive outcomes.

Experience you can trust

23k+

Global consulting projects delivered

94%

Average project CSAT score

50%

Faster solution implementation

"We learned from experts with deep industry knowledge. They helped us optimize our setup from the start and instill best practices in our PMO." — Manager, Business Strategist | Food & Beverage | Forrester TEI, 2025

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Ready to take the next step with us?

Talk to an expert and tell us more so the right person can reach out faster.

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