

Key Elements of Effective Supply Chain Integration	
	It puts the customer first, keeping the motive for every collective decision in perspective.
	It has the total commitment of upper management throughout the chain so that every small setback doesn't risk destroying the partnership.
	The entire process should be within one database, so all partners have equal access to information, which encourages open communication.
	The integration doesn't <i>just</i> link <u>Enterprise Resource Planning</u> (ERP) and technology, but it also links mindsets and goals.
	The purchasing department is at the center, and is the final authority on decisions in order to keep costs down and benefits mutual.
	Segmented customers help to anticipate changing needs to determine the true requirements of the supply chain.
	Work is relocated to whoever performs them best to strengthen the chain.
	Activities are not performed more than once, so you eliminate redundancy in the chain.
	Trading partners should agree on same metrics and rewards systems so that different organizations aren't working towards conflicting objectives.
	Face-to-face contact is encouraged, as this allows for cultivating the best ideas and forming trust among the chain members.